

Position Title: Executive Director, Research Consortium @ VCHI

Location: Hybrid (Richmond, VA preferred). Remote may be possible, but preference will be given to Virginia-based applicants.

Reports To: President and CEO, Virginia Center for Health Innovation

FLSA Status: Exempt

Salary: Commensurate with experience, anticipated range \$155,000-\$175,000 plus benefits

Background

The Virginia Center for Health Innovation (VCHI) (www.vahealthinnovation.org) is a nonprofit, public-private partnership driving value-driven models of care and well-being in Virginia. VCHI is the principal cross-sector trusted healthcare convener in Virginia, engaging health care providers, health systems, health plans, pharmaceutical and laboratory manufacturers, employers, consumers, and government in statewide initiatives to advance payment and delivery system reform. We work collaboratively to provide transparent and equitable access to research and to report on Virginia's performance. Our goal is to turn competitors into collaborators, working to deliver better health for the citizens of Virginia, better satisfaction for providers, and better value for our Commonwealth.

We recruit, hire, employ, train, promote, and compensate individuals based on job-related qualifications and abilities. We have a longstanding policy of providing a work environment that respects the dignity and worth of each individual and is free from all forms of employment discrimination, including harassment, because of race, color, sex, gender, age, religion or religious creed, national origin, ancestry, citizenship, marital status, sexual orientation, gender identity, physical or mental disability, military or veteran status, or any other characteristic protected by law. We also provide reasonable accommodation to qualified individuals with disabilities or based on a sincerely held religious belief, in accordance with applicable laws.

Position Summary

The Virginia Center for Health Innovation (VCHI) is seeking a highly motivated and experienced health sciences researcher to serve as Executive Director of its newly launched [Research Consortium @VCHI](#). The Executive Director will provide strategic, scientific, and operational leadership for a statewide multi-institutional research partnership. The Director is responsible for advancing the Consortium's research mission, securing external funding, coordinating collaborative research activities, and ensuring effective governance, stakeholder engagement, and impact. This role serves as the primary representative of the Consortium to funders, partners, and the broader research community. The ideal candidate will have deep experience in health policy analysis, strong quantitative and/or qualitative research skills, and a demonstrated ability to work across sectors to influence public policy.

Key Responsibilities

Strategic Leadership

- Develop and implement the consortium's strategic vision, goals, and research agenda in collaboration with VCHI leadership and Consortium partners.



- Identify emerging research priorities and opportunities aligned with the Consortium’s mission.
- Ensure alignment between scientific objectives, funding requirements, and partner expectations.

Funding and Resource Development

- Lead or coordinate the development of large-scale grant proposals and funding applications.
- Cultivate relationships with funding agencies, foundations, industry partners, and government stakeholders.
- Oversee budget planning, resource allocation, and financial sustainability in collaboration with administrative staff.

Consortium Management and Operations

- Oversee day-to-day operations of the Consortium, including staffing, policies, and procedures.
- Establish and maintain effective governance structures, committees, and reporting mechanisms.
- Ensure compliance with institutional, legal, and funder requirements.
- Provide oversight of Consortium research programs, projects, and working groups.
- Facilitate interdisciplinary and cross-institutional collaboration among researchers.
- Monitor scientific progress, milestones, and deliverables to ensure high-quality outputs.
- Promote research integrity, reproducibility, and ethical compliance.

Stakeholder Engagement and Partnerships

- Serve as the primary spokesperson for the Consortium.
- Build and maintain strong relationships with member institutions, external partners, advisory boards, and policymakers.
- Represent the Consortium at conferences, workshops, and public forums.

Communication and Impact

- Oversee dissemination of research findings through publications, reports, events, and digital platforms.
- Promote translation of research into policy, practice, or commercialization where appropriate.
- Track and communicate the Consortium’s scientific, societal, and economic impact.

Required Qualifications

- PhD or equivalent terminal degree in a relevant discipline.
- Demonstrated leadership experience in research administration, large-scale research programs, or collaborative initiatives.
- Strong track record of securing and managing external research funding.
- Experience working across institutions, disciplines, or sectors.
- Excellent communication, negotiation, and organizational skills.

Preferred Qualifications

- Experience directing or co-directing a research center or consortium.



- Knowledge of rural health policy, given the Research Consortium's initial focus on leading the external evaluation of Virginia's Rural Health Transformation initiative, [Virginia Rural Vitality](#).
- Knowledge of Virginia's health system and health policy environment.
- Familiarity with government, foundation, or industry-sponsored research environments.
- Understanding of research governance, intellectual property, and data-sharing frameworks.

Application Process

Interested candidates should submit:

- A cover letter describing your interest and relevant experience
- A resume or CV

Applications will be reviewed on a rolling basis. Please submit all materials to info@vahealthinnovation.org